SECOND QUARTER — 2021

# **ESSENTIAL TIMES**

Your Source for Quarterly Hunton Services News

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# A Note from the President & General Manager

Well, the first half of the year is now behind us, and what a whirlwind it's been! Hunton Services is firing on all cylinders as most buildings in our community begin to open up and welcome back their occupants. With the addition of <a href="IVP machines">IVP machines</a> at all our offices, our employees can rest assured that they are breathing clean air when they come to work. Safety is and always has been our number one priority - not only for our employees, but for you and your facilities as well. We are keeping safety at the forefront of our culture for newly hired and tenured employees alike with the addition of a dedicated HSE Training Manager, revitalized internal culture improvement initiatives, and the continued expansion of our industry

expertise by way of some new talent, licenses, and certifications.

The Hunton Group is hot off the heels of our annual employee engagement survey. As a result of past surveys, we have been awarded <u>Houston Chronicle's Top Workplaces Award</u> 8 times. In 2021, we were honored to receive the National Top Workplaces Award! While we are immensely proud of these achievements, we have no intention of allowing ourselves to become complacent. In early 2021, we established the ARC Initiative - a core team of culture advocates whose chief goal is to brainstorm and implement continuous improvement strategies regarding the appreciation, recognition, and communication aspects of our workforce. Our commitment to a healthy, fulfilling, and balanced work environment is truly what sets us apart as an employer in our industry.

At Hunton, our mission is to pursue a sustainable future for businesses in our community and build enduring relationships that positively impact the world indoors. As a result, we are constantly looking for avenues of improvement that will bring more and more value to our customers and their facilities. Here a few key improvements/additions we have made so far this year:

- We are announcing our new rental partner, <u>HRS</u>, who will now be fulfilling the rental and emergency services needs of our customers. HRS is poised to offer you a robust group of turnkey rental solutions that provide critical support when you need it most. If you would like to know more about them, please visit their website.
- The acquisition of our <u>Continuous Commissioning</u>® license from Texas A&M University. This license positions us to better help you achieve your sustainability, energy management, and carbon footprint reduction objectives.
- We have expanded our Boiler Services team and service offerings, so we can

ensure your boilers are running optimally in advance of the winter months. With the addition of a dedicated team of technicians and subject matter experts, we are eager to now provide you with a more complete scope of service capabilities for your facility.

As always, thank you so much for your support. As an organization, we are excited to welcome the second half of 2021 and continue providing superior service solutions to you - our most valued partner.

Kind Regards,

#### KRIS HARDIN

President & General Manager // Hunton Services



# ESSER Funds: How Hunton Can Help You Use Them to Improve Your School

The U.S. Congress has provided financial support for districts and schools through the Elementary and Secondary School Emergency Relief (ESSER) Fund to address the ongoing impact of the COVID-19 pandemic. Texas received \$1.3 billion in ESSER funding, an additional \$5.5 billion in ESSER II funding, and \$12.4 billion in American Rescue Plan (ARP) funds - also referred to as ESSER III.

At Hunton, we can help school leaders create a plan to submit to Texas Education Agency to utilize these funds to make facility improvements, safeguard the learning environment, and keep schools open and safe.



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# PROJECT SPOTLIGHT // Working with Ameresco to Provide System Updates for Texas A&M Galveston

Texas A&M University's Galveston campus is currently working with <u>Ameresco</u>, a well-known national <u>Energy Service Company</u> (<u>ESCO</u>), to update a number of building systems on their campus including hot water systems, chilled water systems, cooling towers, controls (BAS), lighting, domestic water systems, and pool water systems. Ameresco, in turn, has contracted Hunton Services to fulfill the following upgrades and services for the project:



- Replacing 3 boilers
- Replacing (2) 500 Ton chillers and (1) 1,000 Ton chiller, which must be disassembled
- New water treatment & refrigerant monitoring systems
- Upsizing the condenser water pumps for additional capacity
- Replacing 41 chilled water and hot water control valves across the campus
- Replacing the pool pump and installing a smart pump speed controller

While the boiler replacements have been completed for this project, its estimated full completion is later this year. Keep an eye out in our upcoming newsletters for updates on this project!



### EXPANDING OUR ENERGY EXPERTISE // Hunton Energy Services Leader Achieves Masters at Texas A&M

Last month, our Director of Engineering and Estimating, Brett Lutz, completed Texas A&M's METM graduate program. With the support of Hunton's executive and leadership teams, Brett's recent academic accomplishment will better position Hunton Services to offer a broader scope of <a href="mailto:energy\_services">energy\_services</a> that will provide immense value to our customers. Congratulations, Brett! #HuntonProud

"Texas A&M's METM program is a great program for individuals working in technical fields and moving into leadership positions. The course work exposed me to new tools for making strategic decisions that enable Hunton Services to deliver world-class value to our customers. Thank you to the Hunton Group's executive and leadership teams for encouraging me to pursue this degree. Most importantly I want to thank my wife Elizabeth, who, through the craziest of all years, balanced the Director of Accounting for a major REIT with the needs of our two young children."

- Brett Lutz // Director of Engineering & Estimating, Hunton Services



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### INTRODUCING HRS // 24/7 Rental & Emergency Services



HRS provides scalable cooling, heating, power, and compressed air for unique applications, emergency situations, and special events. Call us, and in no time at all, we can set up, install, and operate equipment for your requirements - indoor or outdoor, short- or long-term, large project or small. Our experienced team of account managers, engineers, service technicians, and logistics professionals can rapidly transform the equipment you need into a smoothly functioning system that will exceed your expectations. Whether you're short on time or funds, at peak capacity, or just planning ahead, we're here when you need us.

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- Contingency Planning
- Lease-to-own Options
- Equipment Refurbishment & Rentalization

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#### Associates Earn Awards for Sales Achievements in 2020

Hunton Services associates recently received awards from Trane for achievements made in the calendar year 2020. Account managers Kevin Beck (IES/Airside Sales), Robin Henry (Rental Sales), and Steve Raaymakers (Industrial Sales) were recipients of Trane's EBS (Existing Building Systems) Elite Club Award. This award recognizes individuals who had outstanding performance in providing products and services to the existing building market. The Silver Award is given to those who exceeded their annual quota by 115-125%, while the Gold Award is given to those who exceeded their annual quota by over 125%.

"Congratulations to these three gentlemen for achieving this award in 2020 and a huge thank you to our customers for putting such a high level of trust in us. Without their partnerships, this achievement would not be possible," remarked Scott Schomburg, Commercial Sales Manager, "We look forward to continuing with new growth opportunities in 2021."



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### INDUSTRY NEWS FROM TRANE® // Keeping the Balance: Monitoring Your Building's IEQ

The 2020 pandemic magnified that buildings — along with the operations they house — are vulnerable to unseen health threats. Now more than ever, addressing people's confidence and comfort inside a building can be

core to business success and a vital part of a building's value proposition, and its marketability. Taking the right long-term approach to your building's indoor environmental quality (IEQ) can help you ensure your building's wellness, and more importantly, the well-being of its occupants.

The work doesn't end, however, once you address any challenges and the desired IEQ is achieved. To maintain results, it's critical to



continue to manage and optimize IEQ through ongoing monitoring, integrated controls and periodic service.

Building conditions, standards, objectives and business realities can change constantly. Working to ensure that you maintain optimal IEQ for your building's occupants helps ensure that your building remains tenant-friendly – and marketable. Additionally, ongoing monitoring can help you manage energy efficiency and operational expenses.

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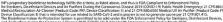














#### FORTUNE ENERGY PARTNERS // Discover BrainBox AI

<u>BrainBox AI</u> is the world's first autonomous AI HVAC technology. Thanks to the application of advanced deep learning models, their solution is the most powerful and nimble on the market. BrainBox AI literally studies your building and learns how it operates, identifies every potential improvement opportunity and then acts on it. It requires no human intervention and reacts to changes in the built environment immediately to ensure the highest tenant comfort and energy efficiency, at all times.

Our strategic partners at <u>Fortune Energy Partners</u>, are poised to offer you turnkey support and expert knowledge/fulfillment throughout the evaluation of your building and the integration of BrainBox AI's revolutionary technology into your building automation system.





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